

# Curriculum Vitae of Eoin Lawless

## **Education**

2014	University of Auckland	LLM(Hons) in Corporate and Commercial Law
2011	Massey University	PG Dip Bus Admin.
2002	University of Auckland	LLB
1991	Massey University	Dip Bus.Studs. (Insurance Management)
1983	University of Otago	BA (French)

## **Professional Memberships**

Australian and New Zealand Institute of Insurance and Finance – Fellow  
New Zealand Insurance Law Association  
Chartered Institute of Loss Adjusters

## **Work Experience**

### **2011 -2016 Crawford and Company, Auckland<sup>1</sup>**

Loss Adjuster

- Investigating and adjusting claims including
  - Public Liability
  - Professional Indemnity
  - Material Damage
  - Business Interruption
  - Earthquake

### **2007-2010 Shieff Angland, Auckland**

Associate

- Defending solicitors, accountants, engineers, architects and other professionals
- Advising local and overseas insurers on liability and indemnity relating to Professional Indemnity and General Liability policies.
- Appearing in District and High Courts and at mediations

### **2006-2007 AIG New Zealand, Auckland**

Senior Commercial Claims Examiner

- Handling all commercial classes of claims
  - Professional Indemnity (Solicitors, Accountants, Real Estate Agents, Travel Agents, Insurance Brokers)
  - Directors and Officers
  - Statutory Liability
  - Employment Practices Liability
  - General Liability
  - Property
  - Marine

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<sup>1</sup> I joined Thomas Pasley and Associates Ltd, which amalgamated with CNZ (Auckland) Ltd and began trading as Crawford.

### **2002-2006 Phillips Fox, Auckland**

Solicitor (Insurance and Risk Management Team)

- Professional Indemnity, Public Liability, Directors and Officers, Motor, Marine Hull, Cargo and Liabilities claims
- Drafting new Pleasure Craft policy wording
- Representing clients in District and High Courts and at Mediations including claims against architects, (including leaky buildings), engineers, valuers, accountants and solicitors
- Marketing activities including:
  - Writing articles for newsletters
  - Presenting seminars

### **July 2001- December 2002 University of Auckland (full time completing law studies)**

### **1994-2001 Zurich Australian Insurance Ltd, Auckland**

Claims Manager/Marine Underwriter (while studying law part time)

- Set up and run claims function for start up operation
- Focus on property and liability claims for global and major local corporate customers, construction and motor fleet claims.
- Developed claims handling system for international marine cargo, construction and liability fronting programmes.
- Provided innovative solution to allow customer to overcome objections to continued quarry operation.

### **1985-1994 Various roles in insurance including**

- Claims Officer
- Broker
- Area Manager
- Marine Claims Officer
- Disability Underwriter
- Surveyor/Loss Adjuster
- Customer Services Officer

## **COURSES ATTENDED:**

### Dispute Resolution:

LEADR	Mediation Workshop/ Co-Mediation
CDR Associates	Effective Dispute Management Systems
Wilson Learning	Negotiating to Yes
NZLS	Introduction to Civil Litigation skills

### Business Management:

The Source	Choosing Success – Performance Management
International	Coaching for Success
Staff Training Associates	Supervision Module 1
Ideal Training	Practical Presentation Skills
Mercuri International	Managing Client Units
Paragon Associates	Networking to Win
Cleardocs	Plain English Writing
Adapt Solutions	On Time, In Control
DDI	Essentials of Leadership

### First Aid and Healthcare

St John	First Aid
	Patient Care
	Pre-Hospital Emergency Care
	Instructor
AUT	Intermediate Health Science
	Elementary Ambulance Aid
AMSA-NZ	Accident Scene Management

## **PUBLICATIONS WRITTEN AND SEMINARS PRESENTED:**

### Phillips Fox Insurance E-Bulletin

March 2003 Builders and Old Claims. Case note on *Johnson v Watson*  
October 2003 Exemplary Damages for Personal Injury: An Update  
December 2003 Solicitors, Trustees and Executors – Who does What? Case note on *Young v Hansen*  
October 2004 Loss of Chance Damages (Republished in Brookers Accounting, Corporate and Tax Alert)  
November 2004 Radical changes to District Court procedure proposed.

### Phillips Fox Transport and Trade E-Bulletin

November 2003 Liability for Statutory Surveyors Certificates in NZ  
May 2004 Limitation of Liability for Ship Owners – Increased Limits in Australia but not NZ (also published by Lloyd's DCN)

### Shieff Angland website ([www.shieffangland.co.nz/publications.aspx](http://www.shieffangland.co.nz/publications.aspx))

Educational Malpractice

### Seminars for Australian and New Zealand Institute of Insurance and Finance

Introduction to Claims Handling  
Introduction to Liability Insurance  
Introduction to Marine Insurance  
Legal Response to Fraud – Fraud Conference 2010

## Seminar for Creditnet Food and Beverage Group

Legal Remedies to Recover Overdue Accounts

### **PART TIME AND VOLUNTEER EXPERIENCE**

#### ANZIIF/ Insurance Institute of New Zealand

2010 – 2016 Member of Organising Committee for annual Liability Conference  
2004 –2011 Member Auckland Regional Committee/Professional Development Committee  
2000 Assignment Writer Marine Claims Procedures  
1991-1996 Assistant/Examiner Types of Insurance Contracts

#### Other

2004 - 2016 Elder St Martins Presbyterian Church, Papatoetoe  
2004- present Trustee/Chair Mt Richmond Special School Board of Trustees

2001-2002 Department of Corrections Manukau *Work Party Supervisor*

1992-1994 Justice Department Henderson *Assistant Warden Periodic Detention Centre*

1983-1997 Order of St John  
Auckland Ambulance Service Volunteer Ambulance Officer  
Training Services Instructor  
Community Services Member